



FOR IMMEDIATE RELEASE

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IBML AND PROFORMANCE SIGN RESELLER AGREEMENT

Birmingham, AL – November 11, 2004 – Imaging Business Machines, LLC (IBML), a leading manufacturer and marketer of intelligent medium and high-speed, high capacity color scanning technology, announced today that they have signed an agreement with PROFORMANCE to sell The ImageTrac® Scanning Platform and services.

"IBML has a long history of success in banking, primarily via wholesale lockbox solutions. PROFORMANCE is a new relationship for us into complementary applications such as loans, signature cards, and general document imaging. As we are both Hyland Software partners, we look to PROFORMANCE to build on their OnBase experience and new opportunities with the ImageTrac Scanning Platform," said Robert Sbrissa, Senior Vice President for Worldwide Sales and Marketing.

"We are pleased to be a partner with IBML," said Wayne Whaley, President and CEO of PROFORMANCE. "Through this relationship, we are able to combine PROFORMANCE's usage of best practices to develop a comprehensive and integrated document management solution with IBML's expertise in high volume, complex scanning environments. The resulting capabilities transform paper-based operations with a solution that provides readily available documents and information to streamline processes and deliver business efficiencies."

About IBML:

Imaging Business Machines provides intelligent scanning technology for the most demanding document imaging applications, including mixed documents of different weights, sizes and compositions. The company's ImageTrac Scanning Platform consists of the ImageTrac® scanners, SoftTrac® user interface and professional services. ImageTrac scanners offer front and rear color image capture, multiple image outputs, barcode, 2D barcode, OCR, MICR and multiple sort pockets. Every day, hundreds of ImageTracs capture millions of color and bitonal images for our customers in 28 countries. Visit www.ibml.com for more information.

About PROFORMANCE

PROFORMANCE is the premier provider of document management solutions to the financial services industry. The company specializes in automating lending, deposit, and other paper-intensive operations through the integration of specialized applications with the OnBase Document Management System, core banking, and other line of business software. Our clients benefit from streamlined processes, reduced operational costs, and improved access to business information and documents throughout the enterprise. Visit www.pf-inc.com for more information.

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